
Ghorahi Cement Industry PVt.Ltd

Media/Entertainment
Kathmandu , Thapathali

Sales Officer

Basic Information

Job Category : Manufacturing/Production

Job Level : Mid Level

No. Of Vacancies : 3

Employment Type : Full Time

Job Location : Dang, Narayangath & Lamki

Offered Salary : 35000 - 40000

Apply Before : 2026-01-10 (30 Days, 19 Hours From Now)

Job Specification

Education Level : Bachelor Degree

Education Required : Bachelor's Degree In Relevant Field

Experience Required : Greater Than 2 Years

Other Specification

Requirements:

- Bachelor's degree in Business, Marketing, or a related field.
 - 2-3 years of experience in sales, preferably in the cement or construction industry.
 - Strong knowledge of cement products and the construction market.
 - Excellent communication, negotiation, and presentation skills.
 - Ability to build and maintain strong client relationships.
 - Results-oriented, with a proven track record of meeting or exceeding sales targets.
 - Proficiency in MS Office (Word, Excel, PowerPoint).
 - Willingness to travel as required.
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Job Description

Key Responsibilities:

- Develop and execute sales strategies to promote cement products and increase market share.
- Identify and engage potential clients, including builders, contractors, and distributors.
- Build and maintain strong relationships with existing clients, ensuring customer satisfaction.
- Meet and exceed sales targets for cement products in the assigned territory.
- Prepare and deliver sales presentations to clients, showcasing the benefits and features of the company's cement products.
- Monitor market trends, competitor activities, and customer needs to identify business opportunities.
- Negotiate terms of sales agreements and close deals with clients.
- Coordinate with the logistics and production teams to ensure timely delivery of cement products.
- Prepare and submit daily, weekly, and monthly sales reports to management.
- Participate in promotional events and trade shows to enhance brand visibility.